



**WORSHIPFUL COMPANY OF ARBITRATORS
EVENING SEMINAR, TUESDAY 14 SEPTEMBER 2010 AT 6.30PM**

**HOW TO GET YOUR FIRST APPOINTMENT
(AS ARBITRATOR)**

**EXPERT PANEL WILL INCLUDE
CHRISTOPHER DANCASTER (MASTER OF THE COMPANY)
JOHN RUSHTON, ICC UK ARBITRATION CONSULTANT
PROF JOHN UFF QC, KEATING CHAMBERS (CHAIRMAN)**

**VENUE: IDRC (INTERNATIONAL DISPUTE RESOLUTION CENTRE),
70 FLEET STREET, LONDON, EC4**

COST OF EVENING £50 INCL REFRESHMENTS

EARLY BOOKING ADVISED

PAYMENT BY CHEQUE TO WORSHIPFUL COMPANY OF ARBITRATORS

Please apply for Ticket to Elaine Browne, Keating Chambers

15 Essex Street, London WC2R 3AA

INCLUDE YOUR EMAIL ADDRESS FOR REPLY

CPD POINTS AVAILABLE

HOW TO GET YOUR FIRST APPOINTMENT
OR HOW TO GET ONTO THE ARBITRATION LADDER

This Seminar will explore these questions, through the experience of three established practitioners, but from different standpoints. John Rushton is the Arbitrational Consultant with ICC UK and will give an account of the workings of the ICC including opportunities to participate in their activities and those of the Paris Head Office. John is a former Partner in a City law firm which has acted for many clients in major domestic and international arbitrations. Chris Dancaster is a Chartered Surveyor whose practice developed from local authority work to freelance work as an Expert, Arbitrator and latterly as an Adjudicator, who is well aware of the need to maintain a “*client base*” while also keeping a reputation for absolute independence in decision-making. John Uff has worked both as a Civil Engineer and latterly as a Barrister, initially taking on engineering arbitrations through the ICE and subsequently moving into the international field which now accounts for a large proportion of his arbitration work. He also regularly undertakes substantial adjudications but also sees many of his former students from the Centre of Construction Law at King’s College making careers for themselves as Arbitrators, Adjudicators and Expert Witnesses.

The Seminar will explore the difficulties of new entrants to the field of arbitration and adjudication, and the first need to excel in the primary profession, whether that be as Counsel or Expert Witness. There is also the question whether, in developing one’s career, the objective should be to expand on a broad front or to cultivate particular niche areas of expertise with the aim of developing a specialist reputation. Whatever the choice, there is no doubt that publication of articles will help to get your name in front of potential clients.

Then there is the conference circuit, operating both nationally and internationally to such an extent that one could spend one’s whole life travelling between conferences without a pause to undertake a real arbitration. Clearly this has to be approached in a reasonable and sparing fashion. But when attending a conference, however elevated may be the other contributors, do not hesitate to express opinions, preferably in a way that contributes to the discussion and perhaps opens up new ideas of discussion for other participants. And if your intention is to impress, you will do so by delivering a well prepared but brief intervention. You will also find that conference interventions can very usefully be continued at the bar where, as is sometimes said, the real contacts are made which may lead to significant career development.

While it is true that parties often prefer to appoint “*the devil they know*” there is undoubtedly a significant pressure, not least from the arbitral institutions, to bring forward young competent practitioners as arbitrators. New entrants to the list are welcome to all institutions whose aim is not to safeguard anyone’s practice, but rather to ensure that the best man or woman is appointed to the job on each occasion, and with good fortune that will be you!